



شركة بوبيان للبتروكيماويات (ش.م.ك.ع.)
BOUBYAN PETROCHEMICAL Co. (K.S.C.P)

Date: 20 December 2020

Ref: L/0486/ RK - AG

التاريخ : 20 ديسمبر 2020

المرجع : L/0486/ RK – AG

To : Bursa Kuwait

السادة / بورصة الكويت المحترمين

Dear Sirs,

تحية طيبة وبعد ...

**Subject: Results of BPC's Analysts Conference
held on 20 Dec 2020**

**الموضوع : نتائج مؤتمر المحللين لشركة (بوبيان ب) ش.م.ك.ع
و المنعقد بتاريخ 20 ديسمبر 2020**

Pursuant to the provisions of Article No. (8-4-2) of Bursa Kuwait Rule Book & its last amendments, attached is the Disclosure of Material Information Form related to the above-mentioned subject and the presentation of Analysts' Conference for Q2 which was held on 20/12/2020.

بالإشارة إلى أحكام المادة (2-4-8) والواردة في كتاب قواعد بورصة الكويت وفق آخر تعديلاته ، مرفق لكم نموذج الإفصاح عن المعلومات الجوهرية بشأن الموضوع أعلاه ، و العرض التقديمي الخاص بمؤتمر المحللين للربع الثاني و المنعقد بتاريخ 20/12/2020 .

Sincerely Yours ...

وتفضلوا بقبول فائق التحية والتقدير..

Ahmad Al Gumar
CIO

أحمد القمر
الرئيس التنفيذي للإستثمار

***Attachments:**

The presentation of Analysts' Conference for Q2 ended 31/10/2020.

***المرفقات:**

- العرض التقديمي لمؤتمر المحللين للربع الثاني المنتهي في 2020/10/31.

*** CC:**

CMA - Disclosure Dep.

***نسخة إلى:**

- السادة / هيئة أسواق المال – إدارة الإفصاح .





شركة بوبيان للبتر وكيمائيات (ش.م.ك.ع.)
BOUBYAN PETROCHEMICAL Co. (K.S.C.P)

نموذج الإفصاح عن المعلومات الجوهرية (الملحق رقم 11)

Disclosure of Material Information Form (Appendix No.11)

Date: 20-12-2020

التاريخ: 2020-12-20

Name of the listed Company:

إسم الشركة المدرجة:

Boubyan Petrochemical Co. (BPC) K.P.S.C

شركة بوبيان للبتر وكيمائيات (بوبيان ب) ش.م.ك.ع

Material Information:

المعلومة الجوهرية:

The Analysts' Conference for Q2 ended 31/10/2020 was held on Sunday 20/12/2020 at 1:30 pm, where no material information was revealed during the conference.

تم عقد مؤتمر المحللين للربع الثاني المنتهي في 31/10/2020 وذلك يوم الأحد الموافق 20/12/2020 في تمام الساعة 1:30 ظهراً، ولم يتم الكشف عن أي معلومات جوهرية خلال المؤتمر.

Significant Effect on the financial position of (BPC):

أثر المعلومة الجوهرية على المركز المالي للشركة:

None

لا يوجد

Ahmad Al Gumar
CIO

أحمد القمر

أحمد القمر
الرئيس التنفيذي للإستثمار





Boubyan Petrochemical Company

Investor Update – October 31st, 2020 results



شركة بوبيان للبتروكيماويات (ك.س.ج)

Boubyan Petrochemical Company (K.S.C)

Boubyan Petrochemical Company – 2Q20/21 results

Business Highlights

- During 2Q20/21, Boubyan's investments witnessed a gradual recovery from the economic downturn that resulted from the pandemic during the previous quarter.
- Boubyan received the outstanding amount of Equate Group's dividend – resulting in reversal of the remaining portion of the provision that was taken in FY2019/20

Financial Highlights

- Boubyan reported net income of KWD2.6mn in 2Q20/21 compared to KWD1.1mn in 2Q19/20 (*EPS of 5.12 fils in 2Q20/21 vs 2.19 fils in 2Q19/20*)
- The investment portfolio value reached KWD450.6mn as of 2Q20/21 where the core investments (excluding Equate) accounted for 22.5% of the portfolio



Core Investments Updates



- In 4Q19/20, EDU reported a net income of KWD1.5mn, compared to KWD1.7 in FY2019
- The slight decline in net income during the quarter was due to the Ministry of Education's decision to reduce school tuition fees for the 2nd half of the school calendar due to the ongoing pandemic.



- EYAS reported a net income of KWD355K in 4Q20 compared to KWD601K in 4Q19
- The decline in income was due to the pandemic restrictions that prevented the university from offering a summer term until end of July 2020



- In 3Q20, Nafais' net income decreased to KWD2.7mn from KWD3.5mn during the same period last year.
- The decline was a result of a sharp decrease in other income, which was mainly from a gain in a sale of an asset last year.

Core Investments Updates



- Al Borg maintained its strong growth this quarter, as it reported a net income of SAR55.5mn in 3Q20, up 2.5x from SAR22.0mn in 3Q19. The main reasons for the surge in profits are increased revenues in KSA and UAE from COVID-19 testing.
- Al Borg continued to improve its regional performance during the quarter, as it witnessed revenue growth in KSA, UAE, Bahrain, and Oman



- AlKout reported net income of KWD1.0mn in 3Q20, compared to KWD1.4mn in 3Q19. This decline was driven by a decrease in sales of Chloralkali as a result of continued border closures and a decline in commodity prices i.e. caustic soda



- Muna Noor's net losses reached OMR0.26mn as of 2Q20/21, compared to income of OMR0.13mn in 2Q19/20, mainly due to significant decline in revenues as a result of plant shutdowns from the pandemic. However, Muna Noor was able to reduce its administrative expenses during the quarter, which enabled it to minimize the economic effects of the pandemic

Boubyan's Investment Portfolio Reached KWD451mn as of 2Q20/21

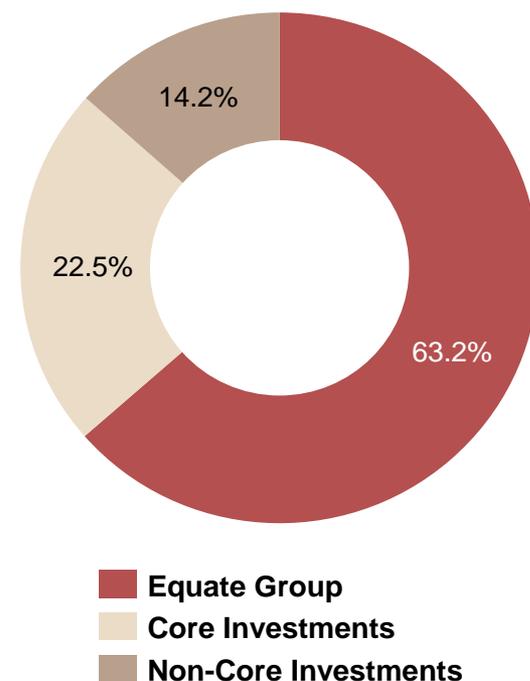
Amounts in KWD, millions

EQUATE Group	Ownership	Carrying Value
EQUATE	9.0%	161.5
The Kuwait Olefins Company (TKOC)	9.0%	123.4
EQUATE Group Total		284.9

Core Investments	Ownership	Carrying Value
EDU	83.1%	30.3
Al Kout	54.2%	13.6
EYAS	55.6%	29.7
NAFAIS	21.1%	10.0
Awazel	20.8%	4.3
Al Borg	25.1%	4.8
Muna Noor	100.0%	7.8
Total Core Investments		101.5

Total Non-Core Investments	64.1
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Total Investment Portfolio	450.6
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Boubyan achieved a net income of KWD2.6mn in 2Q20/21 compared to KWD1.1mn in 2Q19/20

KWD, thousands

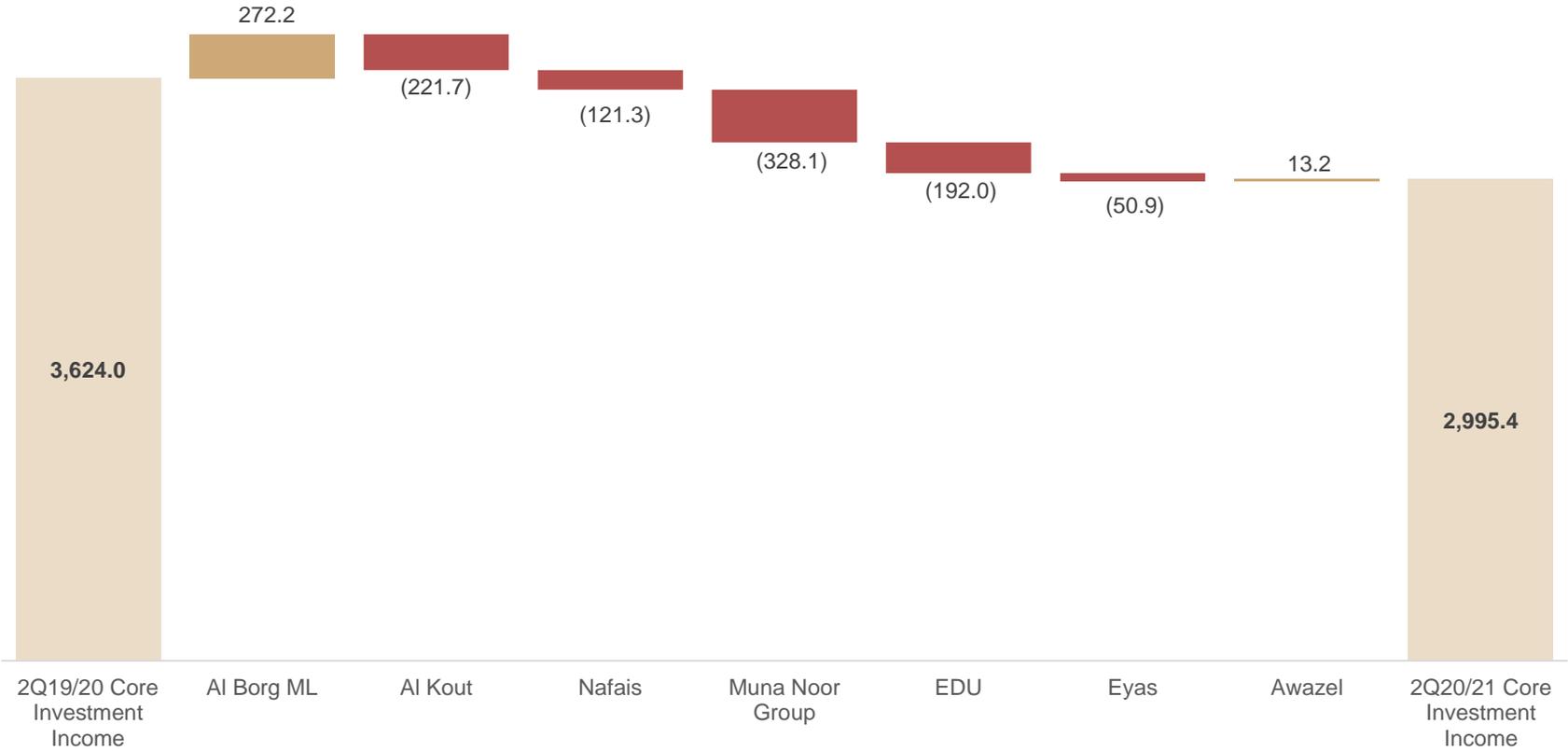
			EPS Contribution (fils)	
	2Q20/21	2Q19/20	2Q20/21	2Q19/20
Income				
Al Borg ML	696.3	424.1	1.38	0.82
Al Kout	551.4	773.1	1.09	1.49
Nafais	625.2	746.5	1.24	1.44
Muna Noor Group	(227.4)	100.7	(0.45)	0.19
EDU	1,218.0	1,410.4	2.41	2.71
Eyas	73.4	124.3	0.15	0.24
Awazel	58.5	45.3	0.12	0.09
Total Core Investments Income	2,995.4	3,624.0	5.94	6.98
Total Non-Core Investments Income	(179.2)	399.0	(0.36)	0.77
<i>Reversal of EQUATE dividend provision</i>	<i>6,969.6</i>	<i>-</i>	<i>13.82</i>	<i>-</i>
Other Income	39.8	-	0.08	-
Foreign Exchange Gain (Loss)	12.1	-	0.02	-
Increase in Portfolio Fair Value	(165.6)	(116.1)	(0.33)	(0.22)
Total Other Income	51.9	(116.1)	(0.23)	(0.22)
Total Income	9,672.0	3,906.9	19.17	7.53
Expenses				
Finance Cost	(1,142.8)	(2,270.3)	(2.27)	(4.37)
G&A Expenses	(240.2)	(210.2)	(0.48)	(0.40)
Staff Expenses	(127.9)	(121.4)	(0.25)	(0.23)
Impairments	(5,555.5)	-	(11.01)	-
Board & Govt. Fees/Taxes	(21.5)	(10.5)	(0.04)	(0.02)
Total Expenses	(7,087.9)	(2,601.9)	(14.05)	(5.01)
Net Income	2,584.1	1,122.3	5.12	2.19

Commentary

- During FY2019/20, Boubyan recognized a loss allowance of KWD8.7m against dividends receivable from Equate and TKOC. However, in 1H20/21, Boubyan received the full dividend income from Equate and TKOC, and therefore has reversed the entire provision of KWD8.7m (KWD1.7m during 1Q20/21 and KWD7.0m during 2Q20/21)
- Core investments income declined to KWD2.4mn in 2Q20/21 from KWD3.6mn during the same period last year
- Net income grew to KWD2.6mn in 2Q20/21 from KWD1.1mn in 2Q19/20 on the back of the reversal of the provision taken on EQUATE dividend
- Awazel's 2Q20/21 income includes 1Q20/21 income, as it had not yet disclosed its quarterly figures by the time we announced our 1Q20/21 results. Hence, we booked Awazel's 1H20/21 income this quarter

Core Investment Income Shrank to KWD2.35m in 1Q20/21

Amounts in KWD, thousands



Q&A

Thank you



شركة بوبيان للبتروكيماويات (ش.م.ك.)

Boubyan Petrochemical Company (K.S.C)